



# SOLE SOURCE



Newsletter of the Garden State Chapter  
of the  
International Society of Logistics  
District 10 Chapter 7

May 2008

Edited by Ann St. Germaine

Volume 31, Number 8

## Heart and SOLE



**By Rich O'Donnell**  
**Chapter Chair**

May is a big month for the Garden State Chapter of SOLE as we have our annual symposium in May. This year's symposium is special as it is our 30<sup>th</sup> consecutive annual symposium.

Once again, we are fortunate to have a very special group of presenters for the symposium including:

Dr. Ernest Seglie – Science Advisor DOT&E  
Diane Concepcion – PM WIN-T  
Dave Cutler – LMI  
Matt McLaughlin – US Army Logistics Management College (ALMC)  
Michael Osborne – Torch Technologies  
John Sells – Lockheed Martin

The symposium is to be conducted on 13 May at the Sheraton in Eatontown, NJ. We are hoping that the event shall be well attended, well received and offer a valuable day of logistics based training. I hope to see many of you at the symposium!

[richard.f.odonnell@us.army.mil](mailto:richard.f.odonnell@us.army.mil)

All Symposium briefings available at:  
[www.gardenstatesole.org/events](http://www.gardenstatesole.org/events)

## Management Information

**By Jeannie Allerton**  
**Vice Chair, Administration**  
**30 May 08 - Chapter Management Committee Meeting Minutes**

Rich O'Donnell, Chapter Chair, convened a regular meeting of the Chapter's Management Committee at 11:45 AM., on 30 May 08, at LogSec Corp in Eatontown, NJ.

## Attendees:

Rich O'Donnell, Bob Featheringham, Ken East, Bill Hogelin, Bill McLean, Steve Bromka, Ann St. Germaine, Michael Ryskamp, Linda Chapurinov, Ron Fulton, Jeannie Allerton.

## Reports of Officers:

Reports were presented by:  
Bob Featheringham - VC Finance  
Bill Hogelin - Education

## Administration:

Jeannie Allerton submitted and read the minutes from the last committee meeting. Ken East made a motion to accept the minutes and Bill McLean seconded the motion.

## Finance:

Bob Featheringham submitted the Treasurer's Report which was accepted, subject to final audit.

## Membership:

Bill McLean reported 13 transactions (1 new member, 12 renewals). Total membership is 166.

## Education:

Bill Hogelin presented a list of books on logistics available for purchase. It was determined that, after they are obtained by our Chapter, the books will reside with the Education Chairperson. Bill pointed out that resources are needed in Supply Chain Planning, SCOR Modeling, etc. Rich O'Donnell knows points of contact at Penn State who can provide this material. Steve Bromka added that there are Product Planning electives available through the LRC University for which he will provide more information. Mike Ryscamp added that "Pit Stop Engineering" is one of the newer publications/applications that we should have available to help logisticians improve total ownership costs and reliability.

#### **LEF Liaison:**

Mike Ryscamp reported the Chapter's contribution of \$500 for LEF and suggested we make a larger donation next year. He hopes the Chapter will consider this as an "educatin tool" in the SOLE organization. Recently people have inquired about the paperwork for LEF application and he has helped them.

#### **Programs:**

Ron Fulton reported that the Sheraton is reserved for our luncheons up thru Dec 08. Rich O'Donnell reported that we have tentative speakers scheduled to give presentations on Flexible Computer Integrated Manufacturing(FCIM) , and Battle Command Logistics at our upcoming summer luncheons.

#### **Reports of Committees:**

##### **Symposium:**

Ken East reported, and all committee members agreed, that the Symposium which took place on 13 May 08 was a great success, one of the "best ever." The Chapter received favorable feedback that it was very informative and Ken pointed out that Government employees who were in attendance earned 8 continuous learning points (CLPs) toward their required training.

##### **Government Affairs:**

Linda Chapurtinov informed the committee that all transactions resulting from the Symposium were processed through SOLE Headquarters. She reported that the event was a great experience for her and that she will bring to Aberdeen SOLE Chapter

what she has learned when she becomes a member there this summer.

##### **Industrial Affairs Cmte:**

Ann St. Germaine reported that there were a good number of Industry people at the Symposium. She has a list of names of those people who did not get the token gifts that will be given out at a later date.

##### **Newsletter:**

Rich O'Donnell discussed newsletter criteria. Bill Hogelin and Steve Bromka will meet to put together the publication format for next year's newsletter chairperson.

##### **Publicity:**

Steve Bromka reported that once he gets the CD of photographs from the Symposium, he will publish them to the Garden State chapter's website.

##### **New Business:**

Rich O'Donnell reported that the next event is the election luncheon which is scheduled for 1 Jul 2008. A slate of officers will be presented when known. Mr. O'Donnell is actively seeking replacements for next year's SOLE Chairpersons as he, Ron Fulton and Linda Chapurtinov are stepping down. The committee was unhappy to hear this but wished them the very best in all their endeavors and thanked them for their hard work and dedication to SOLE. Other committee members are volunteering for Chapter positions different than what they presently hold. Mr. O'Donnell will be coordinating with the new candidates to establish a ballot for the upcoming election and fill these vacancies as well.

Rich O'Donnell suggested that the Recognition Dinner, which will take place in September, be held at the Salt Creek Grille. All committee members agreed, as it was held there last year and was a very nice affair.

##### **Adjournment:**

Motion to adjourn was made by Ken East and seconded by Bill McLean. The meeting was adjourned at 1:00.

Respectfully submitted:

Jeannie Allerton

Chapter Secretary

[jeannie.m.allerton@conus.army.mil](mailto:jeannie.m.allerton@conus.army.mil)

## Committee Reports

### **Education Information**

**By William Hogelin**  
**Vice Chair, Education**

The first Professional Logicians course developed by Ron DaPonte, Al Viola, and Ken East ended in 10 December after meeting 30 hours in 12 weeks. The course is to provide logisticians in the C-E LCMC Community with the terminology, techniques and procedures used in military and commercial logistics and serve as an initial course in preparation for the SOLE, The International Society of Logistics, Certified Professional Logistician (CPL) examination. The course evaluation was across the board positive and we hope to hold the class again in the near future. One change recommended is to target the course materials for the Certified Master Logistician (CML) to align more with the logistics efforts done in the Fort Monmouth area. We will continue to solicit input on the best way to keep our skills set current through workshops and study group efforts in the summer and fall. The SOLE POC for this course is William Hogelin at (732) 427-6321.

[william.hogelin@us.army.mil](mailto:william.hogelin@us.army.mil)

### **Logistics Education Foundation**

**By J. Michael Ryskamp, C.P.L.**  
**LEF Liaison**

SOLE LEF Scholarships

For more information on the LEF, and to download the scholarship application package, go the following website: <http://www.sole.org/lef.asp>.

[j.michael.ryskamp@us.army.mil](mailto:j.michael.ryskamp@us.army.mil)

### **Financial Report**

**By Bob Featheringham**  
**Vice Chair, Finance**

Income for the month was \$4050.00, and expenses were \$2481.47. Our books in Quicken were reconciled to the bank statement, and chapter's planned reserves remain intact. A detailed report was provided to the Chair and remanded for annual audit and subsequent approval. Audit of FY 08 books will be in October, 2008.

[two\\_feathers@comcast.net](mailto:two_feathers@comcast.net)



*Chapter Chair Rich O'Donnell welcomes attendees to the 30<sup>th</sup> Annual SOLE Symposium held at the Sheraton Eatontown on May 13, 2008.*



### **Garden State Chapter Celebrates Its 30th Symposium**

**By Ken East, C.P.L.**  
**Chair, Symposium Committee**

The Garden State Chapter of SOLE-The International Society of Logistics held its 30<sup>th</sup> annual symposium at the Eatontown Sheraton on May 13, 2008. It ranks high among the longest and most successful professional symposia in the Ft. Monmouth area as well as among other SOLE chapters nationally. The Chapter Chair, Rich O'Donnell, Associate Director of the CECOM Logistics and Readiness Center opened the symposium and throughout the day presented each speaker with a personal expression of his gratitude and a memento from the chapter.

As is our tradition, this symposium presented a line-up of excellent speakers many with national level prominence in their logistics field. Our keynoter, Dr. Ernest Seglie, the Science Advisor to the Defense Department's Operational Test and Evaluation Agency captivated the audience with his dramatic presentation showing how the return on investment (ROI) of designing in reliability can result in life-cycle cost savings exceeding 16:1. Reliability is arguably the single most important contributor to

materiel availability, the mandatory key performance parameter directed by the DOD.

We heard from John Sells, Lockheed Martin, on the key role reverse logistics plays in an overall sustainment program and the importance of forecasting requirements and knowing your suppliers as a means to achieve the mandatory key performance parameter: materiel availability.

Dave Cutter, LMI, introduced the Condition-Based Maintenance Plus (CBM+) concept to the audience which was comprised of a sizable number of logistics interns. This new concept has DOD level interest and will be a key function of logisticians in the near future. When applied early in a weapon system's development it can result in a more predictive and less overall maintenance requirement. This is another means of increasing materiel availability while reducing Life-Cycle Cost and logistics footprint.

Michael Osborne, Torch Technologies, kept everyone entertained with his personal experiences with Performance-Based Logistics (PBL). He has implemented PBL on several systems and showed how attention to metrics and lines of responsibility will reduce logistics footprint and attain mission success.

Our own Diane Concepcion, Chief, Readiness Management Division PM WIN-T explained how she and her division have put together a logistics plan of action for the most complex tactical communication system in the Army-WIN-T. She talked about cross increment supportability and how as the various increments of capability are developed, the logistics and sustainment considerations are addressed as well. A Performance-Based Logistics (PBL) Business Case Analysis (BCA) is ongoing.

Matt MacLaughlin, the Director of the Army Logistics Designation Program – also known as Demonstrated Logician Program explained how the Army Logistics Management College (ALMC) in partnership with SOLE is the Army G4's credentialing organization for the three levels of Demonstrated Logician designations. Matt told us how to obtain the Demonstrated Logician, the Demonstrated Senior Logician and the Demonstrated Master Logician designations. Since Matt's presentation over 30 logisticians from our community have received one of the designations!

**Final Newsletter May 2008.doc**

Each speaker, as well as Tom Loughney, one of the Garden State SOLE Chapter founders, and I were presented with a beautiful photograph of a beach scene from the "Jersey Shore" taken by Jeannie Allerton. All of the presentations are accessible from our Chapter website: <http://www.gardenstatesole.org/>

Plans are already under way for next year so block out May 12, 2009 on your calendar for the next Garden State SOLE Symposium.

[ken.east@logsec.com](mailto:ken.east@logsec.com)

### **SOLE Symposium Album**

Read more at:

<http://www.gardenstatesole.org/events/symposium08/>



*Ms. Diane Concepcion, PM WIN-T, presents 'WIN-T Cross Increment Supportability' at the SOLE Symposium.*



*Mr. John Sells, LMCO, speaks to over 300 attendees about the 'Reverse Logistics in the DOD Environment' at the SOLE Symposium on at the Sheraton Eatontown.*



*Speaker Matt McLaughlin, ALMC, receives recognition after his presentation on the 'Army Designated Logistician Program from Rich O'Donnell, Chapter Chair, and Jeannie Allerton, Awards Committee Chair.*



*Mr. Michael Osborne, CPL, Torch Technologies, responds to questions about his presentation on 'Reducing the Logistics Footprint Within a PBL Construct' at the SOLE Symposium.*



*Keynote Speaker, Dr. Ernest Seglie, Science Advisor DOT&E, presents to attendees the 'DoD Initiatives: Improving Suitability to Improve Logistics'.*



*Symposium Chair, Ken East, LogSec, is recognized for his efforts in the success of the 30<sup>th</sup> Annual SOLE Symposium by Jeannie Allerton, Awards Chair, and Rich O'Donnell.*



*Mr. Dave Cutter, LMI, speaks about the 'Condition-Based Maintenance Plus'.*



*Lines of attendees enjoy a delicious buffet luncheon during the SOLE Symposium at the Sheraton Eatontown.*

[Meeting Notices](#)**Luncheon Meetings: Annual Election Luncheon****Monthly Meetings held on the third Tuesday of the month.**

Date	Time	Location
Election Luncheon – July 1, 2008	1130-1300	Grand China Buffet , Eatontown, NJ

**Chapter Management Committee Meetings: Last Thursday of the month.**

Date	Time	Location
June 2008 - TBD	1145-1300	LogSec – Eatontown, NJ

**Other Functions:****SOLE – The International Society of Logistics**

presents

**SOLE 2008****43rd Annual International Logistics Conference and Exhibition**[Caribe Royale Orlando, Orlando, Florida](#)**17 –21 August 2008****Workshops: 17-18 August 2008****Conference: 19-21 August 2008*****LOGISTICS TRANSFORMATION AND THE GLOBAL ECONOMY***[Register Online Now!](#)[Download the Registration Form...](#)[Call for Papers...](#)

SOLE - The International Society of Logistics is proud to present three full days of exciting, educational and topical proceedings, designed to provide logisticians from all countries a unique bridge to the future based on logistics transformation. Some of the world's leading subject matter experts will lead the conference attendees in addressing a broad spectrum of issues critical to understanding the significance of logistics transformation in today's economy.

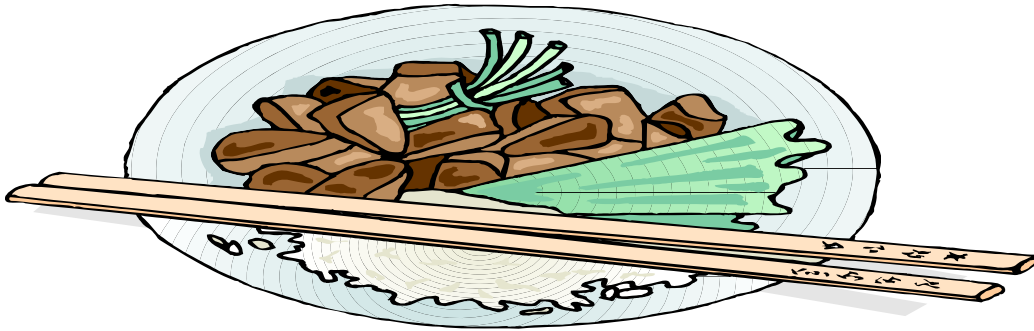
Under the leadership of this year's General Chair, Charles P. Nemfakos, former Deputy Undersecretary of the Department of the Navy and elected Fellow of the National Academy of Public Administration, the conference has been structured to explore logistics transformation as it impacts on and is impacted by the global economy. The three-day symposium will – from both strategic and operational perspectives – horizontally examine the issues and relationships surrounding logistics transformation. Focal areas include:

- Human capital development
- Information transparency
- Asset visibility
- Industrial cohesiveness and productivity
- Penetrating global market share
- Technology capitalization
- Operating footprint maximization
- Inter/intra-enterprise integration
- Globalization

**2007-2008 Executive Board Members**

Please notify Ann St. Germaine for corrections, 732.460.3830.

<b><u>TITLE</u></b>	<b><u>NAME</u></b>	<b><u>PHONE #</u></b>	<b><u>E-MAIL</u></b>
Chapter Chair	Richard O'Donnell	732-532-3460	<a href="mailto:richard.f.odonnell@us.army.mil">richard.f.odonnell@us.army.mil</a>
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Publications Cmte. Chair	Dr. Michael Harris, C.P.L.	609-893-7463	<a href="mailto:harrisM100@comcast.net">harrisM100@comcast.net</a>
Publicity Cmte. Chair	Steve Bromka	732-532-7984	<a href="mailto:steven.bromka@us.army.mil">steven.bromka@us.army.mil</a>
Symposium Cmte. Chair	Ken East, C.P.L.	732-460-1370	<a href="mailto:keast@logsec.com">keast@logsec.com</a>
Govt. Affairs Cmte. Chair	Linda Chapurtinov	732-427-5608	<a href="mailto:linda.chapurtinov@conus.army.mil">linda.chapurtinov@conus.army.mil</a>
Industrial Affairs Cmte. Chair	Ann St. Germaine	732-460-3830	<a href="mailto:astgermaine@csc.com">astgermaine@csc.com</a>



**GRAND CHINA BUFFET  
TUESDAY, JULY 1, 2008**

**\*\*\*FREE\*\*\***

**TO GARDEN STATE CHAPTER, SOLE,  
MEMBERS ONLY  
(District 10, Chapter 7)**

**THE ANNUAL GARDEN STATE CHAPTER, SOLE,  
ELECTION LUNCHEON  
WILL BE HELD AT THE  
GRAND CHINA BUFFET  
ROUTE 36, EATONTOWN (NEXT TO PATHMARK) @ 1130**

Join us for a lovely buffet luncheon and the opportunity to elect the candidates you choose to lead our organization in 2008 - 2009. Ballots will be handed out at the luncheon.

**MAKE YOUR RESERVATIONS NOW**

**Ann St. Germaine [astgermaine@csc.com](mailto:astgermaine@csc.com) #732.460.3830**

**PLEASE BE ADVISED**

**Due to the high cost involved in conducting this luncheon, absolutely no reservations can be accepted after noon on FRIDAY, 27 JUNE. (We must give the guarantee # by then and will be charged accordingly)**

**NO WALK-INS OR GUESTS PLEASE**