



# SOLE SOURCE



Newsletter of the Garden State Chapter  
of the  
International Society of Logistics  
District 10 Chapter 7

June 2008

Edited by Ann St. Germaine

Volume 31, Number 9

## Heart and SOLE



**By Rich O'Donnell**  
**Chapter Chair**

I am very pleased to report that our annual SOLE Symposium was a huge success, by any measure. We had more attendees than ever before in the 30 years that we have been conducting these symposiums. I'd like to thank the 350, or so, attendees, the seven exhibitors, the knowledgeable and experienced presenters, whose briefings were on target, informative, educational and very well received. Others, I know, shall or have discussed the specifics and merits of these presentations, so; I'll limit my comments to those of thankfulness. The Sheraton-Eatontown was, once again, great hosts for this sizeable gathering of logistics based personnel from the Ft. Monmouth community. The setting was just right, the food delicious and the company was outstanding. By all measures, it was a huge success.

I would like to also personally thank Ken East and his symposium committee members who absolutely deserve my gratitude for orchestrating this successful endeavor. Ken has the management of this yearly symposium down to a science, from the selection of well-known and articulate speakers, to the preparation, conduction and reporting on the event after the fact. Ken's committee members include most, if not all of our Chapter's management

committee members plus an extra body or two. By name, I personally thank Bob Featheringham whose business and financial acumen ensures that all money matters are addressed in a professional and highly capable manner. Bill McLean ensured that prospective SOLE members had all of the necessary information to make informed decisions regarding joining or renewing as SOLE Chapter members. Jeannie Allerton did everything one could ask for and then some. She not only took the photos of the Jersey Shore that she framed and presented to the briefers, but she very fastidiously handled all administrative details associated with the Symposium in an outstanding manner. Bill Hogelin and Ron Fulton ensured that all details regarding setup and tear down went well, including the audio-visual and exhibitors aspects of the affair. Mike Ryskamp offered wise counsel at meetings and heavily contributed to a well run symposium. Steve Bromka ensured that the event was well publicized across the entire community and quite ably assisted wherever required, as usual, particularly with the laptop-based presentations. Linda Chapurtinov was busy as a bee handling the huge volume of government attendees, from the registration process, payments, manning the government attendee's desk the day of the event, etc. Anyone who was there that morning really received a warm welcome from Linda and could see how she was extremely busy. Ann St.Germaine, much like Jeannie and Linda, handled any and all matters that needed attention, most notably, the industry registration, payment and log in processes. Last, and certainly not least, was Gloria Ferrell who personifies selfless service. Although no longer on the management committee, she jumped right in and assisted Linda with the huge volume of work associated with the government registration process. With such a group as described herein to work with, it is no wonder that Ken East's symposium committee manages to out due itself year after year. I

know that last year we set an attendance record with about 300-305 attendees. This year, we exceeded 350 attendees. It is the collective and synergistic hard work, enthusiasm, selfless service and knowledge of those described herein that makes my job so rewarding as Chapter Chair. I am truly blessed to work alongside such great human beings.

[richard.f.odonnell@us.army.mil](mailto:richard.f.odonnell@us.army.mil)

### SOLE CONTRIBUTES TO FISHER HOUSE

The Garden State Chapter of SOLE participated in the Fisher House Dinner Dance sponsored by Ft. Monmouth at Gibbs Hall on May 17, 2008. The Fisher House is nationally renowned for supporting America's military in their time of need. It provides a "home away from home" for families receiving medical care at major medical and VA medical centers. There are 38 Fisher Houses, with five more under construction. SOLE is proud to support this organization that enables family members to be close to a loved one at the most stressful time – during hospitalization for an illness, disease, or injury.



Sole Committee representatives at the Fisher House Dinner at Gibbs Hall, May 17, 2008. L – R., Ron Fulton, Ken East, Jeannie Allerton, Ann St. Germaine, Rich O'Donnell.

### SOLE SYMPOSIUM EXCERPT:

“PMs shall develop and implement performance-based logistics strategies that optimize total system availability while minimizing cost and logistic footprint.”

From the 'WIN-T Cross Increment Supportability' presentation by Ms. Diane Concepcion, PM WIN-Tat the SOLE Symposium, May 15, 2008. Read more at: <http://www.gardenstatesole.org/events/symposium08/>

### SOLE SYMPOSIUM EXCERPT:

“The single most important step necessary to correct high suitability failure rates is to ensure programs are formulated to execute a viable systems engineering strategy from the beginning, including a robust RAM programs, as an integral part of design and development. No amount of testing will compensate for deficiencies in RAM program formulation.”

From the DoD Initiatives: Improving Suitability to Improve Logistics presentation by Dr. Ernest Seglie, Science Advisor DOT&E at the SOLE Symposium May 15, 2008. Read more at: <http://www.gardenstatesole.org/events/symposium08/>

### SOLE SYMPOSIUM EXCERPT:

“To Battlefield Commanders, CBM+ is: Ability to meet mission requirements with proactively driven maintenance; Ability to optimize competing demands of warfighting and planned maintenance.

To the Warfighter, CBM+ is: Maintenance instruction based on actual condition and usage; Greatly enhanced diagnostics and troubleshooting; Fewer maintenance manhours; Physical inspections are reduced or eliminated.”

From the 'Condition-Based Maintenance Plus' presentation by Mr. Dave Cutter, LMI at the SOLE Symposium May 15, 2008. Read more at: <http://www.gardenstatesole.org/events/symposium08/>

### SOLE SYMPOSIUM EXCERPT:

“The Logistician's Role in the PBL IPT:

Formally interface with Systems Engineering to develop calculated Supportability-Design-to Requirements (SDTR) and Producibility-Design-to Requirements (PDTR);

Design the support system to meet allocated Operational Requirements;

Apply analysis to meet system performance objectives – Do the homework;

Design the support system into the end item design;

Test and evaluate against maintenance, support and footprint design criteria.”

From the 'Reducing the Logistics Footprint Within a PBL Construct' presentation by Mr. Michael Osborne, CPL, Torch Technologies, at the SOLE Symposium May 15, 2008. Read more at: <http://www.gardenstatesole.org/events/symposium08/>

**SOLE SYMPOSIUM EXCERPT:**

“Reverse Logistics is a significant business opportunity – a \$35B+ growth industry for 2008.

Profitable customers – all warfighters and manufacturers have to deal with maintenance, repair, overhaul, and upgrades. So many need help, that the ones where you can make the largest beneficial impact (such as high volume, high value returned goods) are readily identifiable.

Few competitors – there are few companies providing sophisticated, cost effective Reverse Logistics services, especially within DOD. This translates into better margins.”

*From the ‘Reverse Logistics in the DOD Environment’ presentation by Mr. John Sells, LMCO at the SOLE Symposium May 15, 2008. Read more at:*

<http://www.gardenstatesole.org/events/symposium08/>

**SOLE SYMPOSIUM EXCERPT:**

“What is DemLog?

An intermediate recognition program;

Aimed toward DoD, military services and industry;

3 levels DL, DSL, DML;

Aimed to lead to Certified Master Logistician (CML) or Certified Professional Logistician (CPL), etc.”

*From the ‘Army Designated Logistician Program’ presentation by Mr. Matt MacLaughlin, ALMC at the SOLE Symposium May 15, 2008. Read more at:*

<http://www.gardenstatesole.org/events/symposium08/>

**Financial Report**

**By Bob Featheringham**  
Vice Chair, Finance

Income for the month was \$41,720.00, and expenses were \$30,439.70. Our books in Quicken were reconciled to the bank statement, and chapter’s planned reserves remain intact. A detailed report was provided to the Chair and remanded for annual audit and subsequent approval. Audit of FY 08 books will be in October, 2008.

[two\\_feathers@comcast.net](mailto:two_feathers@comcast.net)

**Membership Information**

**By William McLean**  
Vice Chair, Membership Services

All members are reminded to submit their renewal membership forms, with the applicable yearly renewal fee (\$35 in almost all cases) **to me**, versus mailing it into SOLE National Headquarters. The \$95 per person subsidy is a local chapter nuance, and it only applies if you follow these guidelines.

Applications and remittances sent to National Headquarters directly do not get the \$95.00 subsidy applied.

Once again, I can be reached at:

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AMSEL-LC-S-DN  
Bldg 1202 E 1<sup>st</sup> Floor  
Ft. Monmouth, NJ 07703  
Phone: (732) 532-1619  
DSN: 992-1619  
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Thank you all for steering potential applicants my way.

**Notice:** If you change jobs, retire, etc. and have a new email address and still want to be listed on the SOLE email distribution list, please notify Ann St. Germaine at [astgermaine@csc.com](mailto:astgermaine@csc.com) and Jeanne Allerton at [jeanne.m.allerton@conus.army.mil](mailto:jeanne.m.allerton@conus.army.mil) of your NEW email address. Thus ensuring you do not miss any upcoming SOLE Chapter notices, etc. [william.mclean2@us.army.mil](mailto:william.mclean2@us.army.mil)

**Education Information**

**By William Hogelin**  
Vice Chair, Education

Each year SOLE National holds their symposium in August. They request papers be submitted along the subject line of the symposium. They are requesting papers now. I have submitted a topic and an outline to present this year titled, “Developing the Enterprise Logistician” and it has been accepted. I’ll keep you posted on the article and the steps required to get it complete and out the door.

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[Meeting Notices](#)**Luncheon Meetings: Annual Election Luncheon****Monthly Meetings held on the third Tuesday of the month.**

Date	Time	Location
Election Luncheon – July 1, 2008	1130-1300	Grand China Buffet , Eatontown, NJ
July Luncheon – July 15, 2008	1130 - 1300	Sheraton Eatontown

**Chapter Management Committee Meetings: Last Thursday of the month.**

Date	Time	Location
July 30, 2008	1145-1300	LogSec – Eatontown, NJ

**Other Functions:**

SOLE – The International Society of Logistics  
presents  
**SOLE 2008**  
43rd Annual International Logistics Conference and Exhibition

[Caribe Royale Orlando, Orlando, Florida](#)

17 –21 August 2008  
Workshops: 17-18 August 2008  
Conference: 19-21 August 2008

***LOGISTICS TRANSFORMATION AND THE GLOBAL ECONOMY***[Register Online Now!](#)[Download the Registration Form...](#)[Call for Papers...](#)

SOLE - The International Society of Logistics is proud to present three full days of exciting, educational and topical proceedings, designed to provide logisticians from all countries a unique bridge to the future based on logistics transformation. Some of the world's leading subject matter experts will lead the conference attendees in addressing a broad spectrum of issues critical to understanding the significance of logistics transformation in today's economy.

Under the leadership of this year's General Chair, Charles P. Nemfakos, former Deputy Undersecretary of the Department of the Navy and elected Fellow of the National Academy of Public Administration, the conference has been structured to explore logistics transformation as it impacts on and is impacted by the global economy. The three-day symposium will – from both strategic and operational perspectives – horizontally examine the issues and relationships surrounding logistics transformation. Focal areas include:

- Human capital development
- Information transparency
- Asset visibility
- Industrial cohesiveness and productivity
- Penetrating global market share
- Technology capitalization
- Operating footprint maximization
- Inter/intra-enterprise integration
- Globalization

**2007-2008 Executive Board Members**

Please notify Ann St. Germaine for corrections, 732.460.3830.

<b><u>TITLE</u></b>	<b><u>NAME</u></b>	<b><u>PHONE #</u></b>	<b><u>E-MAIL</u></b>
Chapter Chair	Richard O'Donnell	732-532-3460	<a href="mailto:richard.f.odonnell@us.army.mil">richard.f.odonnell@us.army.mil</a>
Vice Chair, Finance	Bob Featheringham	732-818-0441	<a href="mailto:two_feathers@comcast.net">two_feathers@comcast.net</a>
Vice Chair, Member Services	William McLean	732-532-4569	<a href="mailto:william.mclean2@us.army.mil">william.mclean2@us.army.mil</a>
Vice Chair, Administration	Jeanne Allerton	732-532-8578	<a href="mailto:jeanne.m.allerton@conus.army.mil">jeanne.m.allerton@conus.army.mil</a>
Vice Chair, Education	William Hogelin	732-427-6321	<a href="mailto:william.hogelin@us.army.mil">william.hogelin@us.army.mil</a>
Vice Chair, Prof. Development	Ron Fulton	732-532-7092	<a href="mailto:ron.fulton@L-3com.com">ron.fulton@L-3com.com</a>
LEF Liaison	Mike Ryskamp	732-427-4260	<a href="mailto:j.michael.ryskamp@us.army.mil">j.michael.ryskamp@us.army.mil</a>
Awards Cmte. Chair	Jeanne Allerton	732-532-8578	<a href="mailto:jeanne.m.allerton@conus.army.mil">jeanne.m.allerton@conus.army.mil</a>
Publications Cmte. Chair	Dr. Michael Harris, C.P.L.	609-893-7463	<a href="mailto:harrisM100@comcast.net">harrisM100@comcast.net</a>
Publicity Cmte. Chair	Steve Bromka	732-532-7984	<a href="mailto:steven.bromka@us.army.mil">steven.bromka@us.army.mil</a>
Symposium Cmte. Chair	Ken East, C.P.L.	732-460-1370	<a href="mailto:keast@logsec.com">keast@logsec.com</a>
Govt. Affairs Cmte. Chair	Linda Chapurtinov	732-427-5608	<a href="mailto:linda.chapurtinov@conus.army.mil">linda.chapurtinov@conus.army.mil</a>
Industrial Affairs Cmte. Chair	Ann St. Germaine	732-460-3830	<a href="mailto:astgermaine@csc.com">astgermaine@csc.com</a>



**SOLE**



The International Society of Logistics

**GARDEN STATE CHAPTER**

**July 2008 - Luncheon**

**Tuesday, July 15, 2008 at 11:30 AM**

**Sheraton Eatontown Hotel – 6 Industrial Way East**

**Guest Speaker**

**COL David M. Moore**  
**Project Manager, PM Battle Command**  
**PEO C3T**

**Topic:**

**“Evolving Battle Command Logistics”**

**Luncheon Fee: \$15.00 (SOLE Members)**

**\$20.00 (Non-members)**

**Pay by cash or check at the door.**

**A Buffet lunch will be served.**

**Reservations email to Ann St. Germaine**  
**astgermaine@csc.com or call 732.460.3830**

**Note: Reservations must be received no later than 11 July.**