



SOLE SOURCE



Newsletter of the Garden State Chapter
of the
International Society of Logistics
District 10 Chapter 7

January 2010

Edited by Ann St. Germaine

Volume 33, Number 4

SOLE Events For You



By William Hogelin
Chapter Chair

Welcome to the New Year. The Garden State Chapter is set to have another banner year. The programs will mirror last year with many additions.

Our January luncheon speaker briefed a "Material Release" program of interest to the Army community and in February, we are planning to have a speaker from the local Monmouth University. We continue to solicit input from our industry counterparts for job networking, articles, and marketing pitches.

The Chapter's weakest link remains the difficulty in reaching out to the newest members of the logistics community. We have all been there when balancing work, training, job advancement, family, and friends was very challenging, so professional organizations did not always fit the schedule. We also remember when that professional organization helped us in some of those areas.

SOLE remains committed to assisting young logisticians in securing training, networking connections, and certifications helpful in today's work environment, directly or behind the scenes.

At the same time, we remain committed to our core members and helping their network expand outside of the Fort Monmouth area.

My contact information is on page 7 of this newsletter. I am open to suggestions on how to manage this agenda at a higher level than we are currently operating.

Respectfully,
Bill Hogelin
william.hogelin@us.army.mil



Chapter Chair, Bill Hogelin, presents gifts to January luncheon speaker, Diane Sheehan. Ms. Sheehan, Logistics Management Specialist, AMSEL-LC-LEO-M-PR, spoke to the attendees about Materiel Release, reviewing the background and requirements for the release process.

Call for Papers or Suggestions for Topics

Theme: Life-Cycle Logistics

Garden State Chapter SOLE Symposium

Tuesday, May 18, 2010

Sheraton Eatontown

www.gardenstatesole.org



During the January luncheon, special recognition was given to Mr. Chuck Hodell (L), by Bill Hogelin, Chapter, Chair, Al Viola, past Chapter Chair, and Jeanne Allerton, Awards Chair. Chuck recently retired from his career at Lockheed Martin, but the Garden State Chapter will not allow him to retire from its membership. Al Viola spoke about Chuck's valuable contributions to this organization, since Chuck held many positions and led the Chapter as it grew in size and influence. SOLE continues to rely on Chuck as a great resource of wisdom and experience.

Management Information

21 Jan 10 - Chapter Management Committee Meeting Minutes

Chapter Chair, Bill Hogelin, convened a regular meeting of the Chapter Management Committee at 11:40 on 21 January 2010 at CSC Corp in Eatontown NJ.

Attendees:

Bill Hogelin, Ann St. Germaine, Bob Featheringham, Ken East, and Andrew Stevens.

Reports of Officers:

Reports were presented by:
 Andrew Stevens - Administration
 Bob Featheringham – VC Finance
 Bill Hogelin – Membership for Bill McLean
 Bill Hogelin – Education for MAJ McCullough
 Bill Hogelin – Prof. Dev. for Rich Nichols
 Ken East – Symposium Chair
 Ann St. Germaine – Newsletter

Administration:

Andrew's December 2009 Committee Meeting Minutes were presented. A motion to accept the

minutes was made by Ken East and seconded by Ann St. Germaine. The minutes were accepted.

Finance:

Bob Featheringham presented the January Monthly Finance Report and Net Worth Tracking Report. Bob passed out the December 31st, 2009 Report, discussing luncheon and membership subsidies. This included cash on hand, net worth, and the schedule for the final audit. Currently we are ahead of the planned budget. A motion to accept the report was made by Ann St. Germaine and seconded by Ken East, report subject to audit.

Membership:

Bill Hogelin reported for Bill McLean that three new people signed up at the luncheon this month. Names of renewals and new members continue to be entered onto the mailing list. There was a discussion about efforts to attract younger workers/employees to become interested in SOLE.

Education:

Ken East noted the government did not fund the proposed January 2010 class for Certified Master Logistician (CML). However, the LRC will reconsider this matter in the April/May timeframe. MAJ Paul McCullough will be running another workshop in the near future. Discussion followed about awarding an honorarium for professional expenses to individuals who conduct a DL/DSL/DML workshop. It was proposed that the workshop organizers must have the designation and be a SOLE member. A motion was made to give a \$50 honorarium to any SOLE member with DSL/DML designation who conducts a DML workshop. The motion was accepted by Ken East and seconded by Andrew Stevens.

Professional Development:

Bill reviewed and discussed the report submitted by Rich Nichols, noting that the February 23rd luncheon will take place the last Tuesday in February, rather than the usual third Tuesday of the month.

Symposium:

Ken East spoke about following the theme of "Life Cycle Logistics" for the event. There was discussion on the keynote speaker, and other potential speakers and topics for symposium. We need to begin looking into awards and vendor displays in the lobby.

Newsletter:

Ann St. Germaine reported that the last biography of the current Board members was published in the December 2009 newsletter. Active and noteworthy members will be sought out for articles in the 2010 newsletters.

New Business:

Bill Hogelin recommended beginning to look at submissions for local or national awards.

Bob Featheringham referenced the budget of \$2,500 for educational donations. He requested \$1,000 for the C4ISR Tech Center created at Forestburg, NY for training youth organizations in communication and electronic engineering. A motion to donate \$1,000 to the C4ISR Tech Center was presented by Bob, seconded by Ken East, and was passed.

Adjournment:

Motion to adjourn was made by Ann St. Germaine and seconded by Ken East. The meeting adjourned at 1:00 PM.

Respectfully submitted,
Andrew Stevens
Admin Chair, SOLE Garden State Chapter
andrew.stevens3@us.army.mil

Committee Reports**Education Information**

By MAJ Paul McCullough
Vice Chair, Education

Happy New Year! As we all begin the new calendar year with a clean slate and our own personal resolutions, the Education portion of our Chapter also has to recalibrate itself.

As you may be aware, the Certified Master Logistician (CML) preparation course that we had been planning for several months has once again been cancelled. For funding and scheduling reasons, the LRC has decided not to support this effort for the time being. It is my intent to revisit this issue in the future, with anticipation that the dynamics will change and we will be able to garner the support we need to finally move forward with this very valuable class.

On a positive note, we conducted an informal Demonstrated Logistician (DL) workshop during the month of December. Approximately ten people attended, and information was provided to help these individuals apply for their certifications. If you were not able to attend, and would like further information on the subject, please contact me at your convenience.

As some of you may know, I am due to a Permanent Change of Station (PCS) sometime between April and August of this year. I am still awaiting word from my branch manager on where and when I will be going, and anticipate having an answer within the next couple months. During my remaining time here, I am committed to working to provide valuable and meaningful workshops, which can help advance the knowledge and careers of logisticians. As soon as I am able to put something together, I will send out a note to the group and would appreciate maximum participation.

If you have ideas for workshops, or anything else of value to our education program, please feel free to contact me at 732-427-2534.

paul.mccullough@us.army.mil

Professional Development Information

By Rich Nichols
Vice Chair, Professional Development

On Tuesday 19 January 2010, The Garden State Chapter of SOLE held a luncheon at the Sheraton Eatontown. We were very fortunate to have Diane Sheehan, Logistics Management Specialist, as our guest speaker from CECOM. She gave a well received presentation regarding the topic of Materiel Release. This was a great subject because many individuals were unclear as to what it is, why it is necessary, and how it differs in other military branches. The importance of Materiel Release to ILS Managers was stressed throughout the presentation. There was a brief Q&A session following the presentation, which is always encouraged. On behalf of the Chapter, I would like to thank Diane not only for her presentation, but also for bringing Kathleen O'Brien who is now one of our newest SOLE members.

Our next scheduled luncheon will be on Tuesday 23 February 2010. The speaker, Dr. Barbara Reagor,

from Monmouth University will speak about the Rapid Response Institute. Please look for our luncheon announcements in your email and visit our web site for updated event details at www.gardenstatesole.org.

I encourage everybody to attend our dynamic luncheons and special events in support of SOLE and our Defense community's mission to the Warfighter.

Respectfully,
Rich Nichols
Vice Chair, Professional Development
SOLE – Garden State Chapter
rnichols@aerods.com

Financial Report

By Bob Featheringham
Vice Chair, Finance

Income for the month was \$508.00, and expenses were \$1,920.27. Our books in Quicken were reconciled to the bank statement, and Chapter's planned reserves remain intact. A detailed report was provided to the Chair and remanded for annual audit and subsequent approval.
two_feathers@comcast.net

Logistics Education Foundation

By J. Michael Ryskamp, C.P.L.
LEF Liaison

In recognition of the need for support to the education and training of logisticians, in 1974 SOLE founded the Logistics Education Foundation (LEF). This non-profit foundation, which derives its authority from SOLE, has as its purpose the collection of funds for, and the providing of financial support to the educational activities and programs of the Society. This includes, but is not limited to: providing the funding for SOLE's annual scholarship and doctoral dissertation awards programs; grants; publication of technical/educational material (e.g., monographs); and other financial assistance to individuals and organizations furthering logistics education, as determined by the LEF's Board of Trustees. No action may be undertaken by the LEF that is not in consonance with and in support of the objectives of the Society. As a SOLE member, you are automatically a member of the LEF.

For more information on the LEF, and to download the scholarship application package, go the following website: <http://www.sole.org/lef.asp>.

j.michael.ryskamp@us.army.mil

Membership Information

By William McLean
Vice Chair, Membership Services

I would like to welcome all the new members who joined our Chapter and look forward to seeing all of you at the next luncheon. All members are reminded to submit their renewal membership forms, with the applicable yearly renewal fee (\$35 in almost all cases) to me, versus mailing it into SOLE National Headquarters. The \$95 per person subsidy is a local Chapter nuance, and it only applies if you follow these guidelines. Applications and remittances sent to National Headquarters directly do not get the \$95.00 subsidy applied.

I can be reached at: william.mclean2@us.army.mil

Supply Chain Continuity

Bryan Koon, Wal-Mart's Director of Emergency Management, has written an informative article in Volume 43, Issue 1 of SOLE's *Logistics Spectrum*, the quarterly publication for SOLE members. Bryan's article is entitled 'Supply Chain Continuity in the Retail Industry – The Case of Wal-Mart'. In this article, Bryan states that Wal-Mart increased its yearly sales by \$27 billion, while reducing its inventory by \$648 million. He also comments, "By creating a smoother system that anticipates well in advance the need for product, the company has also created a more resilient system that is not as prone to unanticipated surges or reductions."

Read more on this timely topic in your current SOLE publication.

*From SOLE's Logistics Spectrum, Vol. 43, Issue 1,
January-March 2010.*

Save The Date

SOLE 2010
"Global Logistics Sustainability"
19 -21 August, 2010
Omni Mandalay Hotel at Las Colinas
Dallas (Irving), TX

*Garden State Chapter Member of the Month***Mike Dazio**
Datatek Applications

Mr. Michael Dazio is Vice President of Marketing and Business Development for Datatek Applications. He has over 30 years experience in the telecommunications and government markets. While at AT&T and Lucent Technologies he was responsible for all Product Management activities for advanced data networking and optical networking products and created the spun-off Datatek from Lucent in 1998. More recently, he was responsible for spearheading Datatek Applications' entry into the government market space and was successful in receiving a Phase I/Phase II SBIR (Small Business Innovation Research) grant for an IPv4-IPv6 Transformer. He was also responsible for winning the 2006 New Jersey SBDC (Small Business Development Center) Small Business of the Year Award. Mr. Dazio is an active member of AFCEA (Armed Forces Communications and Electronics Association) and AUSA (Association of the United States Army), Industrial Representatives Association (IRA) and of course, SOLE. Mr. Dazio has a B.S. in Electrical Engineering from the Polytechnic Institute of New York and a Masters of Business Administration from New York University.

He is married to Paula for over 26 years and has two children, Stefanie and Brianna. He resides in Middletown, NJ. He enjoys eating Italian food, skiing and not losing money in the stock market.

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***Check the Garden State Chapter website
for news and events:***

www.gardenstatesole.org

Meeting Notices

Luncheon Meetings: Monthly Meetings **generally** held on the third Tuesday of the month.

Date	Time	Location
February 23, 2010	1130-1300	Sheraton - Eatontown

Chapter Management Committee Meetings:

Date	Time	Location
February 11, 2010	1130-1300	CSC – Eatontown, NJ

Other Functions:

**2010 C4ISR Joint Symposium & Expo
Baltimore Convention Center**

Expo - Baltimore Convention Center

Plan to attend and exhibit at the 2010 C4ISR Joint Symposium and Exposition from 24 to 26 August 2010 at the Baltimore Convention Center, Baltimore, Maryland.

The Golf Tournament is scheduled for Monday, 23 August 2010.

Last year's Joint Symposium and Expo had 99 exhibitors and over 2,500 Industry and Government Attendees.

Please note that the Website to register to attend and reserve exhibit space is still under construction at www.joint-symposium-expo.com

See you in Baltimore this year - 24 to 26 August 2010.

2009-2010 Executive Board Members

Please notify Ann St. Germaine for corrections, 732.460.3830.

TITLE	NAME	PHONE #	E-MAIL
Chapter Chair	William Hogelin	732-427-6321	william.hogelin@conus.army.mil
Vice Chair, Finance	Bob Featheringham	732-818-0441	two_feathers@comcast.net
Vice Chair, Member Services	William McLean	732-532-4569	william.mclean2@us.army.mil
Vice Chair, Administration	Andrew Stevens	732-532-2513	andrew.stevens3@us.army.mil
Vice Chair, Education	MAJ Paul McCullough, D.M.L.	732-427-2534	paul.mccullough@us.army.mil
Vice Chair, Prof. Development	Rich Nichols, D.M.L.	973-841-1633	rnichols@AeroDS.com
LEF Liaison	Mike Ryskamp C.P.L.	732-427-4260	j.michael.ryskamp@us.army.mil
Awards Cmte. Chair	Jeanne Allerton	732-532-2513	jeanne.m.allerton@conus.army.mil
Publications Cmte. Chair	Ann St. Germaine	732.460.3830	astgermaine@csc.com
Publicity Cmte. Chair	Steve Bromka	732-532-7984	steven.bromka@us.army.mil
Symposium Cmte. Chair	Ken East, C.P.L.	732-460-3823	keast@csc.com
Govt. Affairs Cmte. Chair	Sabrina Fowler-Turner	732-532-4343	bree.fowlerturner@us.army.mil
Industrial Affairs Cmte. Chair	Joann Rauso	732-460-2192	jrauso@csc.com
Past Chapter Chair	Rich O'Donnell	732-532-3460	richard.f.o'donnell@lmco.com

SOLE

The International Society of Logistics ('SOLE' or 'the Society') is a non-profit international professional society composed of individuals organized to enhance the art and science of logistics technology, education and management. The Society is in no way sponsored by any group, company or other association. SOLE was founded in 1966 as the Society of Logistics Engineers "to engage in educational, scientific, and literary endeavors to advance the art of logistics technology and management."

SOLE - The International Society of Logistics

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SOLE



The International Society of Logistics

GARDEN STATE CHAPTER

February 2010 – Luncheon & Presentation

Tuesday, February 23 at 11:30

Sheraton Eatontown Hotel – 6 Industrial Way East

Presentation by:

**Dr. Barbara T. Reagor
Monmouth University**

Topic:

**Rapid Response Institute
Research in Support of Homeland Defense and
Homeland Security**

**Luncheon/Presentation Fee: \$10.00 (SOLE Members)
\$25.00 (Non-members)**

Pay by cash or check at the door.

A buffet lunch will be served.

**Reservations email to Jo Rauso
jrauso@csc.com or call 732.460.2192**

Note: Reservations must be received no later than 19 February

www.gardenstatesole.org